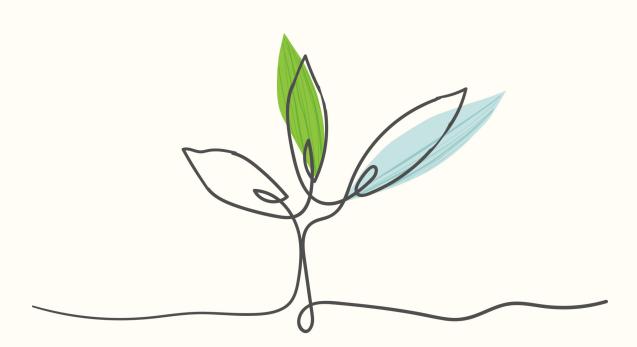


ANNUAL REPORT





MESSAGE FROM THE 2020 BOARD PRESIDENT



"FINANCIAL STABILITY
ENABLES US TO CONTINUE
FULFILLING OUR MISSION –
SERVING AND SUPPORTING
SURVIVORS OF DOMESTIC
VIOLENCE IN OUR COMMUNITY."

As a CPA, auditing nonprofits and closely held businesses is what I do each day. So as a longtime board member serving on the finance committee for Gateway, I know financial stability enables us to continue fulfilling our mission — serving and supporting survivors of domestic violence in our community.

That was our goal when we made the decision in 2016 to launch a capital campaign to build a new shelter – maintain financial stability and a balanced budget while raising additional, substantial funds for the new shelter. I'm pleased to report that we've been able to do just that.

Through the end of 2019, we raised more than \$2.5 million. We continue to raise funds through 2020 and anticipate breaking ground on the new shelter by the end of 2020. We have accomplished this through following best practices for financial accountability, and it's because of this commitment that we've been able to adjust to the unprecedented current events.

When I began my term as Gateway's board president, it was in much different times than where we find ourselves today. The COVID-19 outbreak has changed all of our lives, and it's been no different for Gateway and those we serve. But our organization's stability has allowed us to keep a steady ship in turbulent waters.

Research suggests that incidents of domestic violence increase during times when families spend more time together, like Christmas and other holidays. This period of long-term isolation at home can create similar situations for victims of domestic violence.

Due to capacity and implementing necessary safety protocols, during the first six weeks of the COVID-19 emergency (March 15 - April 30) Gateway placed 15 families (15 adults and 22 children) in hotel rooms. The cost of each hotel room averaged 70/night and we used 94 hotel nights during that time.

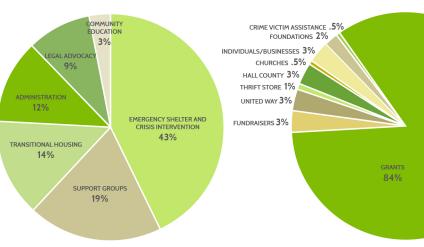
Thank you to our supporters, board members and staff who put us in the position to continuing meeting these ongoing – and unexpected – needs while we move ever closer to our goal of building Gateway's new home.

Misti Biffin, CPA

Kristi Griffin, CPA

EXPENSES BY SERVICE AREA \$1,159,672

INCOME SOURCES **\$1,174,074**



Gateway to 2020 campaign donations were also received during this 12-month period. Source: 2019 Board-Approved Operating Financial Report



GATEWAY TO 2020 SHELTER CAMPAIGN

•••



"THANKS TO THE GENEROSITY
OF DONORS, SPONSORS
ALONG WITH SEVERAL KEY
GRANTS, WE FIND OURSELVES
CLOSER THAN EVER TO
BREAKING GROUND ON OUR
NEW SHELTER."

When we launched our Gateway to 2020 campaign five years ago, our board and campaign committee had a solid timeline, ambitious goal and a strong vision for where we wanted to be at the beginning of the new decade. Thanks to the generosity of donors, sponsors along with several key grants, we find ourselves closer than ever to breaking ground on our new shelter.

Even the best laid plans change, including ours. But our leadership and supporters have enabled us to continue onward, in spite of a few curve balls and the uncertainty all around us due to the global COVID-19 pandemic.

As many of you know, our board set a goal of raising \$2.5 million by December 31, 2019 to build the new shelter. That number was based on multiple consultations with construction professionals, but it became clear in 2018 that the amount would need to be adjusted due to rising construction costs and the desire to start building on sound financial footing. That's also the year that we purchased property that checked the boxes of what we were looking for — a safe location, near public transportation with room to grow.

In early 2019, we increased our fundraising goal to \$3 million. Thanks to continued generosity and another well-timed grant, we were looking to Gateway to Hope 2020 to get us across the finish line.

Due to COVID, our annual event did not go on as planned. But the overwhelming support of our event sponsors and those who purchased tickets to our first online raffle was humbling. In total, Gateway to Hope was still able to raise more than \$47,000 of its \$50,000 goal, pushing us oh-so-close.

As we review bids, building renderings and plans for the new site, we can genuinely say we have so much to look forward to, even if 2020 hasn't gone quite like any of us ever imagined when we started this journey. Stay tuned for exciting news about the future of our new shelter. And thank you for your unwavering generosity and support!

Jisica M. Butler

Jessica Butler, Executive Director





SUSAN WEAKLEY (Feb. 27, 1954 ~ Feb. 25, 2020)

We remember with fondness our friend and colleague Sue Weakley. Sue worked with young children at Gateway for many years, first as a volunteer and more recently as a member of our staff. She had a positive influence on hundreds of women and children during her time at Gateway, and we miss her very much.

POINTS OF PRIDE



STEFANOFF HONORED WITH STATEWIDE AWARD

Gateway Domestic Violence Center's Rosemary Stefanoff was honored with the 2019 "In the Trenches" award, by the Georgia Coalition Against Domestic Violence (GCADV). The "In the Trenches" award, given annually by the GCADV, recognizes one front-line advocate in the state whose efforts go beyond the ordinary to demonstrate extraordinary dedication to safety and justice for domestic violence survivors.

Stefanoff, who recently made the decision to retire, worked in many roles through her 16 years at Gateway, including as house manager. She also worked overnight and weekend shifts at the emergency shelter, answering countless crisis line calls and facilitated support groups.

"When Rosemary sees an injustice, she won't remain silent," said Gateway Executive Director Jessica Butler while introducing Stefanoff during the award presentation in Athens. "She is willing to speak up for those who cannot speak up for themselves."



Colleagues from Gateway were present at the Georgia Commission on Family Violence's annual conference to support Rosemary Stefanoff as she received the "In the Trenches" Award.



CINDY BRYANT: "YOU LEAD"

Cindy Bryant, Gateway's Transitional Housing Program Coordinator, completed the "You Lead" training program offered through the North Georgia Community Foundation. This intense, six-month program focused on leadership development for nonprofit employees. Bryant has been with Gateway for 10 years and works closely with clients who live in Gateway's transitional housing apartments.

From left: Duane Hinshaw, You Lead program facilitator; Cindy Bryant, Gateway transitional housing program coordinator; Jessica Butler, Gateway executive director; Michelle Prater, North Georgia Community Foundation president.



FIERRO EARNS RECOGNITION

Criminal Justice Coordinating Council Executive Director Jay Neal, left, and Deputy Director Steven Hatfield recognized Gateway Legal Advocate Alondra Fierro for completing the Georgia Victim Assistance Academy. The academy is a comprehensive, skills-based training experience hosted by the Criminal Justice Coordinating Council.



GATEWAY RECEIVES GRANT

Gateway received a three-year grant from the U.S. Department of Justice's Office on Violence Against Women to support our Transitional Housing Program. Gateway is one of only two organizations in Georgia that received this funding in 2019.

Gateway owns 10 transitional housing apartments where survivors of domestic violence can live for six to 24 months as they work toward goals such as education or self-sufficiency. In 2019, 42 women and children stayed in Gateway's transitional housing.



"A WINDOW BETWEEN WORLDS"

Stephanie Moniz, who attended the "A Window Between Worlds" certification program, uses arts-based activities with child witnesses to domestic violence. Moniz was one of two domestic violence advocates from the state of Georgia to receive a scholarship to attend this training program in California. "A Window Between Worlds" strives to empower individuals and communities impacted by violence and trauma through healing arts programs. As a certified agency, Gateway has access to hundreds of art activities and curricula our children's coordinator and support group facilitators can use as needed. Gateway has been implementing arts-based support groups for women and children since 2010.



UNITED WAY READ & RUN 5K

Jessica Butler, Stephanie Moniz, Lanita Harris, Jennie Pless, Alondra Fierro, and Janet Whittaker participated in the United Way Read and Run SK. Gateway's staff participated in three charity 5K races in 2019. In addition to the United Way of Hall County's event, Gateway employees also participated in the Christ Place 5K benefitting Gateway), and the Dixon Strong 5K, which benefitted the family of Hall County Deputy Dixon who was killed in the line of duty.



GUIDESTAR CERTIFICATION

Gateway received the Guidestar platinum-level seal for the third year in a row. Guidestar's mission is "to revolutionize philanthropy by providing information that advances transparency, enables users to make better decisions, and encourages charitable giving."

GATEWAYBY THE NUMBERS

IN THE PAST YEAR...



223
women and
children
received
emergency
shelter

30 DAYS
and average
length of stay
in the shelter
ency

YS
e
Bright Stay
elter
Stay
elter
Stay
because the shelter was full

average daily number of people in the 18-bed emergency shelter women and their children lived in transitional housing



131Temporary Protective
Orders secured

1,459 crisis calls received

128 adults attended support groups

103
children and teens
participated in support
groups

children participated in an Early Learning Program for children aged birth to four years



91%

of women who participated in Gateway's shelter program said they now know ways to manage their safety and are achieving the goals they have set for themselves. 92%

of the people receiving legal advocacy stated that obtaining legal advocacy made it easier for them to regain a sense of control over their lives. 128

active volunteers contributed **4,005 hours** to Gateway in 2019, a value of **\$60,075**.



Cash Donations Received January 1 - December 31, 2019

Memorial Gifts

In memory of Charlotte Castleberry By Anne Martin In memory of Rickey Cathey By Carolyn Cathey In memory of Ralph W. and Mary R. Cleveland By John and Cathy Cleveland Michael and Courtney Cleveland Scott and Georgie Cleveland In memory of Mary Davies By Denise Lee In Memory of Connie Finks By Paul and Shelby Adcock Sherry Jett Jennifer Maxwell Jerry and Darlene Upchurch In Memory of Merridy Gram By Danny and Lynda Askew In Memory of William Greene By Donald and Marilyn Aldridge In Memory of Phillip Dabbs Huffstatler By Phil Huffstatler In Memory of Susan Jessup Bv Martha Nesbitt In Memory of Lois Kenyon By Danny and Lynda Askew In Memory of Melissa Kimsey By Cliff McGlamry In Memory of Karen Korsun By Beverly and Larry Brown Linda Citron Lauren Cohen Arielle Gumer Star Newman and Family Bobby Nooromid Laura Ross Scott Struletz Lynn Weitzman In Memory of Welcomb Lipscomb By Berlinda Lipscomb In Memory of Terry Martin By Lesa Martin In Memory of James and Myra Platt By Hal Platt In Memory of Stan Truelove By Jane Truelove

Honor Gifts

In Honor of Lynda Askew By Jessica Butler Eula Sommer In Honor of Cindy Bryant By Jennifer Romberg In Honor of Jessica Butler By Harriette Taylor By Becky & Mike Whitmire In Honor Chervl Christian By Jessica Butler In Honor Susan Daniell By Jessica Butler By Martha Nesbitt In Honor of Bert Dillon By Claudine and George Eastburn In Honor of Anna Eades By Polly Eades In Honor of Jenny Floyd By Kristi Crumpton In Honor of Gateway Staff By Mary Lou Melvin In Honor of Blythe Hammons Bv Susan Daniell Andy & Elizabeth Latta In Honor of Kathy McManus By Colleene Ivey In Honor of Irene Shannon By Norman and Sara Essner In Honor of Susanne Turner By Jessica Butler In Honor of Robin Underwood By Jennifer Allison Amanda Buono Kris Dwver Marsha Strazynski In Honor of Bud & Alice Volk By Gateway Staff

Individual Donors John and Loveanne Addison Donald and Marilyn Aldridge Bo Anderson Stan and Tanya Applebaum Danny and Lynda Askew Cindy and Gust Askounis Rachel Greene Ayers and Patrick Ayers Emily Bagwell and Ben Kastner Joanne and Dub Bagwell Susan Bagwell Brenda Bahel Beth Baldwin Larry and Elisabeth Baldwin Sara Bannister **Judy Barrett** Jeffrey and Julie Battle Jayne Bedingfield Jack Bell AI Bennett Cristina Bennett Dawn Marie Bernhard Judy Black Kav Blackstock Diane and William Blalock Todd Blankenship Joachim and Kathy Boes

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Jon Jones

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Judy and Charlie Westbrook Dr. and Mrs. Dave Westfall Jimmy and Debbie Westray Keith and Betsey Whitaker R.K. and Laura Whitehead

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Morgan and Trey Wood Stephanie Woodard Darryl Workman Vincent Yamilkoski

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Clubs and Organizations

Gainesville Wednesday Study Group Hall County Optimist Club Junior League Lanier Corvettes Unlimited

Foundations

Alpha Chi Omega Foundation The Bagwell Family Fund Ralph and Mary Cleveland Foundation Norton and Florence Eberly Family Foundation GAP Foundation J Michael Hosford Foundation Inc. Scott Hudgens Family Foundation Asden W. & Albert T. Johnson Fund at the NGCF The Robert G. & Gloria S. Molloy Foundation at the NGCF Roy C. Moore Foundation The Designated Fund of Thomas C. & Alice Ann Mundy North Georgia Community Foundation The Michelle R. Prater Giving Fund at the NGCF The Robertson Family Donor Advised Fund at the NGCF The Nathan-Schrage Fund Beverly J. Searles Foundation, Inc The Seelke Family Fund The Rodney & Anita Smith Charitable Fund at the NGCF The TJX Foundation, Inc.

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Ware Foundation

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as of August 1, 2020



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Gateway Board, July 2020